

# Solaris villas (UK)

## THE PRICE AND THE TIME SCALES

Solaris Villas have five different initial price brackets namely; £110,000, £120,000, £130,000, £140,000 and £150,000. The reason for the price differences are as follows: The land where Solaris Villas are constructed slopes down from the skirt of a mountain. Therefore, there is at least 25m (82 feet) height difference between the top part of the land and the bottom part of the land. Although each villa has mountain and sea views, the villas at the top have better views than the villas at the bottom of the site. As a result the price of the villas vary as the view of the sea and mountains gets better from the bottom to the top of the site.



Timescale	Villa £110,000	Villa £120,000	Villa £130,000	Villa £140,000	Villa £150,000
Day 1	£11,000	£12,000	£13,000	£14,000	£15,000
Up to 1 month Later	£30,000	£33,000	£36,000	£39,000	£42,000
3-4 months Later	£30,000	£33,000	£36,000	£39,000	£42,000
3-4 months Later	£30,000	£33,000	£36,000	£39,000	£42,000
3-4 months Later	£9,000	£9,000	£9,000	£9,000	£9,000
9 to 15 Months to Construct	£110,000	£120,000	£130,000	£140,000	£150,000

**AN EXAMPLE:** With the above payments and timescales in mind the following example illustrates how the payments could work if you were to purchase (a villa with £110K) in January.

January, Place 10% "Reservation Fee" (Initial Deposit)  
 February-March, Pay 30% of the sales for construction to commence  
 April-May, Pay 30% for outer walls and roof  
 June-July, Pay 30% for internal finishing and landscaping  
 August-September, Pay a fixed amount of £9,000% and move in to Solaris Villas